



**YOUR DATA,
TELECOM
AND POWER
SPECIALIST!**

COMPANY PROFILE

- ◆ **SERVICE-ORIENTED**
- ◆ **ALWAYS AVAILABLE**
- ◆ **PRACTICAL**
- ◆ **RELIABLE**
- ◆ **VARIOUS MATERIALS AVAILABLE FROM STOCK**
- ◆ **INNOVATIVE**
- ◆ **COMPETITIVE**
- ◆ **GOOD ADVICE AND SUPPORT FROM QUALIFIED STAFF**
- ◆ **FLEXIBLE**
- ◆ **EXCELLENT LOGISTICS**

DATACOM — — — —

LGCE offers total solutions for premises network infrastructures. We focus mainly on installers when selling products. We are also a knowledge centre for end-users, consultants and telecom providers. In the industry, we distinguish ourselves through excellent and consistent quality, a lifetime warranty and by offering innovative products. We see our customers as our partners. **We provide customised solutions for your project.** Fast delivery and involvement in the execution of the project are certainly part of this.

Our team has years of experience in the telematics market. Our knowledge of products and systems is broad and up to date. We position ourselves in the market with excellent quality at a competitive price. A combination we can achieve through our collaboration with HES Cabling Systems (HCS). Since our establishment, we have been the official distributor for the Benelux of the HCS product range. blown fiber units. The HCS range includes a wide

selection of UTP, FTP and SFTP copper and fibre optic products, including backbone cables, horizontal cables, patch cords, connecting hardware and other passive components. Each one is tested before leaving the factory. All products and systems meet or exceed all accepted industry standards and provisional versions thereof, including ISO/IEC11801, IEC61156, CENELEC EN50173 & EN50228, TIA/EIA-568-A and the TIA/EIA-568-B.

LGCE offers the installer and thus the end user a wide range of assurances. Not only the components of the system, but also the performance of the protocols & applications defined for the respective system are included in a lifetime warranty. To ensure optimum installation, LGCE offers installation training. Installers who have passed this training can then certify HCS systems. To complete the system, we have expanded our range with multiducts, both LSOH and Direct Burial and with the corresponding blown fiber units.



EXAMPLES OF OUR DATA NETWORK PRODUCTS:

- ◆ U/UTP cables, U/FTP cables, S/FTP cables
- ◆ UTP/STP adapters and connectors
- ◆ 19" fibre optic patch panels equipped with splice trays, adapters and pigtails
- ◆ 19" patch panels equipped with RJ45 adapters
- ◆ In/outdoor fibre optic cables with a variety of CPR classifications
- ◆ Multiducts (LSOH and Direct Burial) with corresponding blown fibre units

TELECOM — — — —

Whether it concerns a Fibre to the Home (FttH) network to be constructed, networks of TenneT, Ministry of Transportation, Railway, an international operators like KPN, a company network or a signalling network based on fibres, LGCE supplies all the components required for the construction, maintenance and/or expansion of these networks. **With our own Fibre to the Home and telecom systems, LGCE can provide both a total package and the individual materials for underground infrastructures.** LGCE supplies this for major international operators, installation companies, contractors and energy companies. Also for customer specific products, such as TenneT, Deutsche Bahn,

Deutsche Glasfaser, KPN and Eiryou can rely on LGCE. Our direct and long lasting cooperation with the various producers guarantees fast production and delivery of your desired product. **Besides supplying materials, LGCE is strong in thinking along and supporting your projects.** Both in terms of logistics and installation. We provide engineering- and logistic support and on-site installation training. If required, we can give you our advise for an end-to-end system selection and/or individual components. Our experienced consultants will gladly think along with you about the network to be realised, your business processes and the implementation.



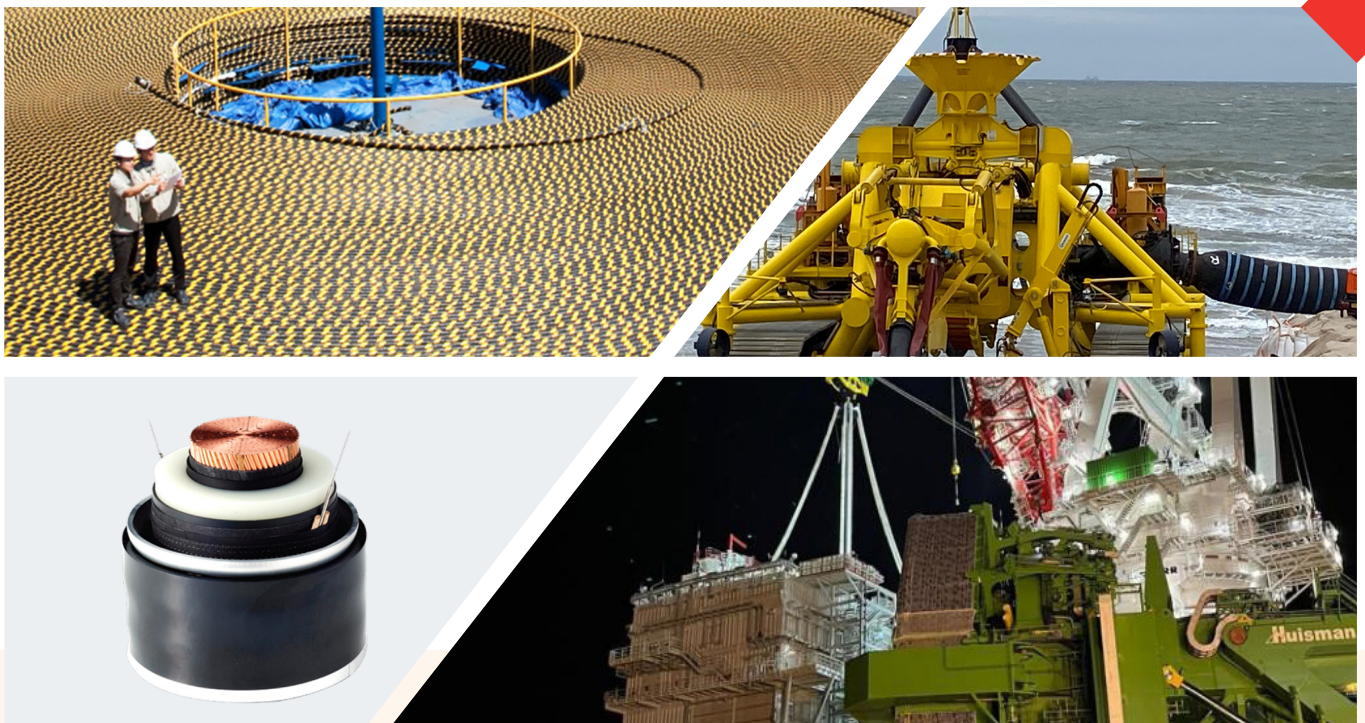
EXAMPLES OF OUR PRODUCTS FOR FIBRE NETWORKS:

- ◆ Warning and protection materials such as cover tape, grids and tapes in various designs
- ◆ Fibre optic cables available in a wide variety, such as: direct burial cable, duct cable, mini/micro cable, blown fibre and indoor/outdoor cable
- ◆ Multi and mini ducts, protection duct including couplings, gas seals and end caps
- ◆ Fibre optic connectors and adapters
- ◆ Customer-specific cable, e.g. KPN, DELTA Fiber, Open Dutch Fiber, and Deutsche Glasfaser
- ◆ Splicing supplies such as underground splice closures, splice protectors and handholes of major brands
- ◆ Connectivity products: street cabinets, patch cabinets, splice closures, and fibre optic patch panels
- ◆ Patch cords and pigtails in all varieties and lengths with standard or tuned connectors

POWER — — — —

As the Dutch representative of LS Cable & System, LGCE is the agent for power cables for the most diverse applications from 110kV to the highest voltage level of 525kV. Of course our portfolio includes the corresponding joint and end closures, allowing us to deliver your entire connection. As one of the world's largest cable manufacturers, LS Cable & System has an excellent reputation when it comes to power cable. For this reason, at very high voltage levels, the assembly, installation and testing procedure

will be handled by LS Cable itself to ensure a full guarantee on the realised power system. We can also offer installation work for the joints and closures we have manufactured and supplied ourselves. As well as supervision of cable laying and SAT testing of installed cable systems. LS Cable & System has world-class technology in the field of power cables. They use the best technology in the world to produce underground (ultra) high voltage cables, submarine cables and superconducting cables.



EXAMPLES OF OUR PRODUCTS FOR ENERGY NETWORKS:

XLPE insulated land cables with copper or aluminium conductors, fitted with project-specific sheaths based on aluminium, lead, copper wires, copper tapes or combinations thereof

XLPE and MI insulated offshore cables (both AC and DC cable) for use as export cables or interconnectors

XLPE insulated offshore cable for wind farms (infield)

DC cable connections 525KV on and offshore

- ◆ Medium and (ultra) high voltage cables
- ◆ Aluminium conductors (lines), OPGW and fittings
- ◆ Joints/closures and terminations for both GIS installations and outdoor terminations
- ◆ Overhead lines HTLS High Temperature Low Sag
- ◆ End closures, closures, transition joints, beach joints, GIS connectors and more

OUR TEAM — — — —

Besides supplying materials, LGCE is strong in supporting stock management, providing product and installation training and technical advice. To serve our customers well, we have an experienced, specialized and highly qualified team.

INSIDE SALES TEAM

Our inside sales support team is your first point of contact for order acceptance. They are always available to provide technical advice and order and delivery information. Based on your (project) information, they will also be happy to prepare a quotation for you. The office staff are also responsible for monitoring the delivery planning.

OUTSIDE SALES TEAM

Our field staff come from all over the Netherlands. They visit customers and projects where they can advise you on site. They give presentations, technical and certification training on products and systems and can work with you to set up proposals, commercial terms and delivery schedules for projects.

PURCHASING

Our purchasing department is responsible for the strategic choice of suppliers, timely ordering of materials, identifying bottlenecks and ensuring that those involved are informed in a timely manner. They ensure optimal stock management to deliver materials

to customers as efficiently as possible.

QUALITY

LGCE is an ISO 9001 certified company. Our quality department monitors quality both internally and externally. The department secures the quality of our products, the quality of processes internally, the processes of our suppliers and the quality of our factories, the environment and safety.

LOGISTICS

Our logistics department coordinates receipts and deliveries at home and abroad. They are the point of contact for our logistics partners. Ranging from parcel service to self-unloading trucks, special transportation, order picking, sea and air freight. All our materials are stored inhouse in our warehouses in Numansdorp and Rotterdam.

FINANCIAL DEPARTMENT

Our finance department takes care of our complete accounting and monitoring of our accounts receivable. They also provide the management with financial reports and is the first point of contact for questions about invoices and payments.



If you are curious to know which bright minds are behind these job descriptions, scan the QR code .

OUR STORY — — — —

LGCE has been an international provider of complete data and telecom solutions since 1999. We are also actively involved in the supply of high-voltage land installation cables and offshore cables. We supply both system solutions and customer-specific products. Our products are produced in leading factories all over the world. This enables us to guarantee high delivery reliability at competitive prices. We are able to supply products for large and small projects. We distinguish ourselves because we think along with the customer in

the projects, both in terms of execution (think of types of materials that reduce installation costs) training and logistics. Thanks to our intelligent and sophisticated logistics, LGCE is also able to deliver accurately and competitively for smaller projects and we are able to provide our customers with tailor-made advice for each project. In addition to supplying materials, LGCE is strong in supporting stock management, providing product and installation training and technical advice.

- ◆ **Flexible**
- ◆ **Service-oriented**
- ◆ **Always available**
- ◆ **Excellent logistics**
- ◆ **Practical**
- ◆ **Innovative**
- ◆ **Various materials available from stock**
- ◆ **Competitive**
- ◆ **Reliable**
- ◆ **Good advice and support from qualified staff**



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